

What Services Can you Expect from PIA?

Our Company's Vision

To be the premier provider of insurance and risk management solution for business professionals and individuals.

Our Mission

Through the use of innovative programs, products and services we will listen to and review our clients' needs to create the ideal insurance and financial solution for those needs. We will act with the highest integrity and trust to utilize our 60+ years of experience for the benefit of those we serve.

How do we accomplish this?

We focus on the needs of Healthcare providers. As members of the <u>American Society for</u> <u>Healthcare Risk Managers</u>, the <u>Maryland/DC Chapter of ASHRM</u>, <u>Maryland Medical Group</u> <u>Management Association</u> and <u>MD Preferred Physician Services</u>, we continue to increase our knowledge of the current issues and concerns of the healthcare community. By attending continuing education sessions of all organizations we are able to analyze the current issues and concerns facing the healthcare community in order to develop solutions that meet these challenges in a customized, cost effective and efficient manner.

As independent insurance and risk management brokers we represent our clients, not the insurance companies, to help guide them in obtaining the proper coverages at the best prices. We are not confined to working with only one insurance company like captive agents. We have access to regional, national and international insurance carriers that allow us to find the right solution for our clients.

Let's us put our over 60 years of combined experience to work for you!



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